

GARLICPUREE.COM

Commercial Terms & Pricing Form

1. Product & Pricing

Product Name:

Product Format:

- IQF Cubes
- BQF Block
- Frozen Pail
- Frozen Drum
- Aseptic
- Other: _____

Pack Size:

Price:

Price Basis:

- Per lb
- Per kg
- Per metric ton
- Per case
- Per pallet
- Other: _____

Currency:

- USD
- RMB
- Other: _____

Quote Valid Until:

2. Minimum Order & Lead Time

Minimum Order Quantity:

Sample Availability:

- Yes
- No

Sample Cost:

Production Lead Time:

Ready Stock Available:

- Yes
- No

Estimated Ship Date After Order Confirmation:

SUPPLIER: _____ REVIEWED BY: _____ DATE: _____

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3. Payment Terms

Payment Terms Offered:

- Prepayment
- Deposit + Balance Before Shipment
- Net 7
- Net 15
- Net 30
- Letter of Credit
- Other: _____

Deposit Required:

- Yes
- No

Deposit Amount / Percentage:

Accepted Payment Methods:

- Wire Transfer
- ACH
- Check
- Credit Card
- Other: _____

4. Freight & Delivery Terms

Freight Terms:

- Ex-Works
- FOB
- CFR
- CIF
- DDP
- Delivered
- Customer Pickup
- Other: _____

Pickup / Shipping Location:

Port of Loading, if applicable:

Port of Arrival, if applicable:

Delivery Location, if included:

Cold Chain Required:

- Yes
- No

Temperature Requirement:

SUPPLIER: _____ **REVIEWED BY:** _____ **DATE:** _____

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5. Claims & Adjustments

Damaged Product Claim Policy:

Shortage Claim Policy:

Quality Claim Policy:

Price Adjustment Policy, if applicable:

Tariff / Duty Adjustment Policy, if applicable:

6. Supplier Confirmation

I confirm that the commercial terms provided are accurate as of the date signed below.

Company Name:

Completed By:

Title:

Signature:

Date:

SUPPLIER: _____ **REVIEWED BY:** _____ **DATE:** _____